



WERKSMANS

INCORPORATING
JAN S. DE VILLIERS

Keep us close

Marketplace Accolades

Werksmans Incorporating Jan S. de Villiers (“Werksmans”) has received significant local and international marketplace recognition acknowledging our leadership in the field of corporate and commercial law.

Industry Recognition

- ▶ **Bloombergs M&A League Tables** – Werksmans was ranked first in all three categories assessed (deals up to \$50m, \$250m and \$500m) based on the volume of deals it handled for 2008 in the Middle East and Africa region. In the \$500m deal value category, Werksmans' 46 announced deals for the period were almost 60 percent greater than that of the next ranked firm.
- ▶ **Chambers Global: The World's Leading Lawyers for Business** – Werksmans is recognised in Banking & Finance, Competition/Antitrust, Corporate/M&A, Dispute Resolution, Media & Broadcasting and Tax.
- ▶ **DealMakers** – For 2006, 2007 and 2008, DealMakers has ranked Werksmans as the No. 1 law firm in South African M&A by deal flow. In DealMakers' 2008 rankings, the firm was also ranked first in M&A and Corporate Finance by deal value and advised on 42 deals valued in excess of R195 billion.
- ▶ **Ernst & Young M&A Review of Activity** – Werksmans was recognised as the leading law firm in South African M&A by deal flow in 2006, 2007 and 2008. In 2008 we were also top ranked by deal value and were credited with 67 deals valued in excess of R162 billion during the period under review.
- ▶ **IFLR1000: The Guide to the World's Leading Financial Law Firms** – Werksmans is recognised in Capital Markets, Banking & Project Finance and Mergers & Acquisitions.
- ▶ **Legal500** – The firm is recognised in Dispute Resolution, Banking & Finance, Corporate M&A, Projects & Infrastructure and Tax.
- ▶ **Mergermarket's South Africa M&A Round-up** – In 2008 and 2009, Werksmans was recognised as South Africa's most active law firm. In 2009, the firm was involved in 22 deals, compared to the 20 recorded by the firm ranked second in this category.
- ▶ **PLC Which Lawyer** – The firm is recognised in Banking & Finance, Capital Markets: Debt & Equity, Competition/Antitrust, Corporate/M&A, Dispute Resolution, Restructuring & Insolvency, Tax, Corporate Real Estate, Intellectual Property, Private Equity/Venture Capital, Energy and Labour & Employee Benefits.

A South African Business Leader

In late 2009 Werksmans was named one of South Africa's top empowered companies in research undertaken by Impumelelo in partnership with the University of Cape Town.

Werksmans was recognised a Top Performing Company in the legal sector in 2008 and 2009 by TopCo Media. The publication identifies companies achieving the highest level of performance and success. It does this by researching the performance information of thousands of organisations annually, assessing these organisations within their industry sectors, and finally by compiling a list of the performing organisations in their sectors.

Legal Sector Acknowledgement

In 2009 Werksmans was the top-ranked firm in Professional Management Review's legal survey. The survey measures perceptions of top management from a cross-section of South Africa's leading listed and large corporate concerns in relation to some 21 service attributes such as accessibility, value-add, range of services, African affiliations, competence/thoroughness, response time and quality, and success rate. Werksmans achieved a mean score of 4.33 out of a possible 5.00, and received the Diamond Arrow Award.

Werksmans received an ACQ Country Award for Achievement in the category of Legal Adviser in the ACQ Finance Magazine Annual Awards in 2008 and 2009. In 2009, the firm was recognised as both the Commercial Litigation and Capital Markets Law Firm of the Year.

Leadership Accolades

Our directors' legal expertise has been widely acknowledged by a number of credible local and international industry bodies and research organisations.



Amanda Armstrong

- ▶ Named as an up-and-coming lawyer in Banking and Finance by Chambers Global: The World's Leading Lawyers for Business (2007 – 2009).
- ▶ Named as a leading lawyer in Media & Broadcasting by Chambers Global: The World's Leading Lawyers for Business (2008 and 2009).
- ▶ Named as a leading lawyer in the speciality of Media by Best Lawyers

International (2008 and 2009).

- ▶ Named as a leading lawyer in Regulatory Communications by the International Who's Who Legal (2007 – 2009).
- ▶ Named as a leading lawyer in Media and a highly recommended lawyer in Telecommunications by PLC Which Lawyer (2007).



Amelia Heeger

- ▶ Named as an up-and-coming lawyer in Banking and Finance by Chambers Global: The World's Leading Lawyers for Business (2007 – 2009).
- ▶ Named as a recommended lawyer in Banking and Finance by PLC Which Lawyer (2007 – 2009).



Anastasia Vatalidis

- ▶ Named as a recognised lawyer in Labour and Employee Benefits by PLC Which Lawyer (2009).



Bernard Hotz

- ▶ Recognised as the leading Litigation specialist in South Africa by the International Law Office in their Client Choice Awards 2010.



Dave Walker

- ▶ Named as a leading lawyer in the speciality of Corporate by Best Lawyers International (2009).



Brian Kew

- ▶ Named as a recognised lawyer in Real Estate by PLC Which Lawyer (2009).



David Hertz

- ▶ Named as a leading lawyer in the speciality of Litigation by Best Lawyers International (2008 and 2009).
- ▶ Named as a leading lawyer in Dispute Resolution by Chambers Global: The World's Leading Lawyers for Business (2008 and 2009).
- ▶ Named as a leading lawyer in Commercial Litigation by the International Who's Who Legal (2007 – 2009).
- ▶ Named as a recognised lawyer in Dispute Resolution by PLC Which Lawyer (2009).



Eric Levenstein

- ▶ Named as a recommended lawyer in Restructuring and Insolvency by PLC Which Lawyer (2007 – 2009).



Des Williams

- ▶ Named as a leading lawyer in the specialities of Arbitration & Mediation, Construction and Litigation by Best Lawyers International (2008 and 2009).
- ▶ Named as a leading lawyer in Dispute Resolution by Chambers Global: The World's Leading Lawyers for Business (2007 – 2009).
- ▶ Named as a leading lawyer in Commercial Litigation by the International Who's Who Legal (2007 – 2009) and as a leading lawyer in Commercial Arbitration (2010).
- ▶ Named as a leading lawyer in Dispute Resolution by PLC Which Lawyer (2007 – 2009).



Gareth Driver

- ▶ Named as a leading lawyer in the specialities of Antitrust, Corporate and Mergers & Acquisitions by Best Lawyers International (2008 and 2009).
- ▶ Named as a leading lawyer in Corporate/M&A by Chambers Global: The World's Leading Lawyers for Business (2003 – 2009).
- ▶ Named as a leading lawyer in Mergers and Acquisitions by IFLR1000: The Guide to the World's Leading Financial Law Firms (2007 – 2010).
- ▶ Named as a recommended lawyer in Competition/Antitrust by PLC Which Lawyer (2007 and 2008) and as a recommended lawyer in Corporate/M&A (2009). Also named by PLC Which Lawyer as a recognised lawyer in Competition/Antitrust (2009).



Ernest Mazansky

- ▶ Named as a leading specialist in Corporate and Tax (2008 and 2009) and Trusts & Estates (2009) by Best Lawyers International.
- ▶ Named as a leading specialist in Tax by Chambers Global: The World's Leading Lawyers for Business (2007 – 2009).
- ▶ Listed in the Tax Directors Handbook (2008).



Gerhard Johannes

- ▶ Named as a leading lawyer in the speciality of Mergers & Acquisitions by Best Lawyers International (2009).
- ▶ Named as a leading lawyer in Corporate/M&A by Chambers Global: The World's Leading Lawyers for Business (2007 – 2009).



Kevin Trudgeon

- ▶ Named as a leading lawyer in the specialities of Finance and Mergers & Acquisitions (2008 and 2009) and Corporate (2009) by Best Lawyers International.
- ▶ Named as a leading lawyer in Banking and Finance by Chambers Global: The World's Leading Lawyers for Business (2007 – 2009).
- ▶ Named as a leading lawyer in Mergers and Acquisitions by IFLR1000: The Guide to the World's Leading Financial Law Firms (2010).
- ▶ Named as a leading lawyer in Capital Markets and Banking by the International Who's Who Legal (2007 – 2009).
- ▶ Named as a recommended lawyer in Banking and Finance (2007 – 2009) and Corporate/M&A (2009) by PLC Which Lawyer.



Morné van der Merwe

- ▶ Named as a leading lawyer in the specialities of Corporate and Mergers & Acquisitions by Best Lawyers International (2009).
- ▶ Named as a leading lawyer in Corporate/M&A by Chambers Global: The World's Leading Lawyers for Business (2007 – 2009).
- ▶ Named as a leading lawyer in Mergers and Acquisitions by IFLR1000: The Guide to the World's Leading Financial Law Firms (2010).
- ▶ Named as a recommended lawyer in Corporate/M&A by PLC Which Lawyer (2007 – 2009).



Neil Kirby

- ▶ Named as a leading lawyer in the speciality of Healthcare by Best Lawyers International (2008 and 2009).
- ▶ Named as a leading lawyer in Dispute Resolution by Chambers Global: The World's Leading Lawyers for Business (2008 and 2009).

Paul Coetser

- ▶ Named as a leading lawyer in the speciality of Antitrust by Best Lawyers International (2008 and 2009).
- ▶ Named as a leading lawyer in Competition/Antitrust (2007 – 2009) and in Corporate/M&A (2009) in Chambers Global: The World's Leading Lawyers for Business.

- ▶ Named as a leading lawyer in Competition by the International Who's Who Legal (2007 – 2009).
- ▶ Named as a highly recommended lawyer (2007) and as a recommended lawyer (2008 and 2009) in Competition/Antitrust by PLC Which Lawyer.





Paul Winer

- ▶ Named as a highly recommended lawyer in Restructuring & Insolvency by PLC Which Lawyer (2008 and 2009).



Pieter Steyn

- ▶ Named as a leading lawyer in the speciality of Antitrust by Best Lawyers International (2008 and 2009).
- ▶ Named as a leading lawyer in Competition by the International Who's Who Legal (2007 – 2009).
- ▶ Named as a highly recommended lawyer in Competition/Antitrust, Corporate/M&A and Private Equity/Venture Capital (2007); a recommended lawyer in Competition/Antitrust, Corporate/M&A and Private Equity/Venture Capital (2008 and 2009) and a recognised lawyer in Corporate Governance (2007 and 2009) by PLC Which Lawyer.



Pierre le Roux

- ▶ Named as a recommended lawyer in Corporate/M&A by PLC Which Lawyer (2009).



Richard Roothman

- ▶ Named as a leading lawyer in Capital Markets by IFLR1000: The Guide to the World's Leading Financial Law Firms (2010).



Wildu du Plessis

- ▶ Named as a leading lawyer in the specialities of Banking, Capital Markets and Finance by Best Lawyers International (2008 and 2009).
- ▶ Named as a leading lawyer in Corporate/M&A (2007) and Banking and Finance (2007 – 2009) by Chambers Global: The World's Leading Lawyers for Business.
- ▶ Named as a leading lawyer in Capital Markets by IFLR1000: The Guide to the World's Leading Financial Law Firms (2008 – 2010).
- ▶ Named as a leading lawyer in Banking (2009) and Capital Markets (2007 – 2009) by the International Who's Who Legal.
- ▶ Named as a highly recommended lawyer in Capital Markets by PLC Which Lawyer (2008 and 2009).



Stuart Gardiner

- ▶ Named as a recommended lawyer in Intellectual Property by PLC Which Lawyer (2007 – 2009).

Employer Awards

Our people are our single greatest source of competitive advantage. The firm is focused on attracting, growing and retaining the best people and developing them as leaders. This people commitment has been recognised in local awards.

Werksmans was the only firm in the legal sector to be recognised by the Corporate Research Foundation as a Top 10 Best Employer in their 2008/9 survey. The firm also participated in Deloitte's "Best Company to Work For" surveys in 2007, 2008 and 2009.

The firm received the Gold award (law industry) in the 2008 Magnet Communications South African student survey. This survey measures the opinions of graduates, including their career goals, perceptions of specific companies and expectations of the working world. Over 16,000 respondents from all of South Africa's 23 tertiary educational institutions participated in the survey.

About Werksmans Incorporating Jan S. de Villiers

Werksmans Incorporating Jan S. de Villiers is a leading South African corporate and commercial law firm focused on achieving the best legal outcome for our clients, which include multinationals, listed companies, financial institutions, entrepreneurs and government. Our firm's coveted reputation is founded on the track record, over more than 100 years, of Werksmans and Jan S. de Villiers, which merged at the beginning of 2009 to create South Africa's most powerful law firm specialising in mergers and acquisitions (M&A).

Our firm also has a formidable reputation in commercial litigation and dispute resolution, as well as banking and finance. We are distinguished by the people, clients and work that we attract and retain – our more than 170 lawyers are a powerful team of independent-minded individuals who share a common service ethos.

The firm is built on a solid foundation of insightful and innovative deal structuring and legal advice, as well as a keen ability to understand the greater economic forces of the marketplace. In addition to being well established in Gauteng and the Western Cape, we offer a gateway into 25 other African countries through our African legal network, Lex Africa.

Information correct as at February 2010.



LEXAFRICA

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OF LEADING
LAW FIRMS